

Delta Software Customer Case study



FAIK Manufacturing Co. ERP Solution

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From 1997 till now Delta Software assisted FAIK Manufacturing Co with several projects and updates.

FAIK Manufacturing needed full automation of business process and yearly updates to the programs implemented for efficient and speedy business process through the organization.

Business Needs

FAIK Manufacturing co. had the following business problems:

- The difficulty of follow-up of the inventory of raw materials and follow-up to the limits of safety of the inventory (a demand - minimum - maximum) for the decision-making process in a timely manner.
- Taking a long time to Processing and follow up of client accounts and payroll debits and credits and Obtaining detailed sales reports and analytical and statistical reports.
- The difficulty of follow-up of sales quantities and returns of sales representatives and delegates.
- Taking a long time to get to the reports of the total balances of the accounts manually.
- End of year financial reports being done manually.
- Difficulty of HR follow up and work hierarchy
- Monthly salary sheets being done manually and taking so much time

Solution Overview

Customer Profile

FAIK Manufacturing Co. - "FAIK", is an Egyptian company founded on 1970, and since 1994 it is become under the legal status of a private industrial, founded under the Egyptian law, offering a wide range of feeding products for different sectors of industry with special focus on the Automotive Industry.

FAIK has successfully built an enviable reputation, and has developed a wide range of products including a comprehensive list of components for the automotive feeding industries in Egypt and abroad. Total annual production now exceeds US\$5m.

Business Situation

FAIK manufacturing co. had some difficulties of manually processing business activities and reports which led to more processing time and not so accurate data and reports.

Benefits

Delta Provided FAIK manufacturing with an ERP solution covering the following

- Inventory Control
- Customers and sales.
- Purchasing system.
- General Ledger.
- HR & personnel

Services

- Technical & business experience and expertise
- Project analysis
- Documentation
- Project Implementation

Solution

Delta Software has done an analytical study of the work system in FAIK's group companies and prepared the appropriate applications for the automation mechanism starting in 1997, through the different versions of Delta ERP Solution, up to version 8.3 through the following systems:

- 1 - Inventory.
- 2 - Customers and sales.
- 3 - Purchasing system.
- 4 – General Ledger.
- 5 – HR & personnel.

Benefits

FAIK group have benefited from these systems by speeding data flow and easy access to statistics and analytical data in a timely manner to assist the decision maker as well as to raise the administrative efficiency of the company's employees.

Measurable Business Results:

Delta Software delivered the following measurable results to the client to enable measurable improvements to their operational efficiency and effectiveness:

- ◆ **Expenses decrease by 20% as a result of the abolition of the additional work required for the processing of required statistics.**
- ◆ **70 % time reduction for accessing data and statistics.
Increased profitability by 25% as a result of easy follow-up of bills, clients and delegates.**
- ◆ **The accuracy of the data acquisition rate of 100%.**

For More Information

For more information about Delta Software solutions, please call Delta Software Headquarters at (202) 26211222 or go to: <http://www.delta-sw.com>